

PERSONAL INFORMATION



Cioc Marian Mihai, PhD

 Bucharest, Romania

 mihaiocioc@man.ase.ro

WORK EXPERIENCE

2021-Present

Full Professor, Department of Management

Bucharest University of Economic Studies; Piața Romană No. 6, Sector 1, Bucharest, Romania, www.ase.ro.

Teaching activities consisting of lectures and/or seminars at undergraduate and graduate level in the following courses: Management Information Systems (Faculty of Management, Bachelor's degree: 2020–present), Management (Faculty of Economics, Faculty of Commerce, Faculty of Marketing, Bachelor's degree: 2012–present); ICT Solutions for Project Management (Faculty of Management, Master's program "Management Consultancy and Business Development": 2016–present), Process Modeling in Projects (Faculty of Management, Master's program "Project Management": 2017–present), Project-Oriented Organization (Faculty of Cybernetics, Statistics and Economic Informatics, Master's program "Computerized Project Management": 2012–2015); Information Systems for Investment Management (Faculty of Management, Master's program "Investment Management and Evaluation": 2013–2014); E-Organization Systems (Faculty of Management, Bachelor's degree: 2007–2012); Innovation Strategy and Management (Faculty of Management, International Master's program "Enterprise and Territorial Management": 2006–2008); Human Resource Management (Faculty of Management, International Master's program "Enterprise and Territorial Management": 2006–2008); Communication Technology in Public Administration (Faculty of Public Administration and Management, Bachelor's degree: 2006–2008); E-Services Systems (Faculty of Public Administration and Management, Bachelor's degree: 2007–2008); Economic Projects (Faculty of Management, Bachelor's degree: 2008–2009); E-HR Systems (Faculty of Management, Master's program "Human Resource Management": 2006–2008); Economic Simulations (Faculty of Management, Bachelor's degree: 2006–2007); Managerial Informatics (Faculty of Management, Bachelor's degree: 2001–2007); Modern Information and Communication Technologies (Faculty of Management, International Master's program "Enterprise and Territorial Management": 2006–2007); Modern Trends in SME Computerization (Faculty of Management, Master's program "Management of Small and Medium-Sized Enterprises": 2005–2007); Management (Faculty of Management, Postgraduate course "Management and Administration of Public Services": 2004–2006); Management Simulation of Public Service Operators (Faculty of Management, Postgraduate course "Management and Administration of Public Services": 2004–2006).

Scientific publications and research activity

- 11 books, as author (1) or co-author (10), including 3 books published in an international language;
- 65 scientific papers, as main author (18) or co-author (47), of which 27 published in academic journals and 38 in conference or symposium proceedings;
- 21 research contracts, as project director, consultant or project team member, including 10 obtained through competitive calls and 11 developed in collaboration with the business sector.

Higher education and scientific research

2009-Prezent Associate & General Manager
Ruxal Innovation S.R.L., București

Project management and coordination, as project manager, of more than 120 business and management consultancy projects for companies operating in multiple sectors (food industry, pharmaceutical industry, machinery manufacturing, utilities, construction, software, consultancy, design, training, transport and logistics, research and development, etc.), covering a wide range of topics, including: preparation of applications and implementation of investment projects financed through non-reimbursable European funds or other state aid schemes; optimization and modeling of organizational processes; implementation of performance management systems; information systems audits; preparation of software analysis and design documentation; human resources audits; organizational audits; development of global corporate strategies; development of human resources strategies; preparation of business plans and investment opportunity studies; development of operational procedures across various domains (IT, human resources, transport, logistics, etc.); certification of quality management systems; development and implementation of internal audit and managerial control systems; implementation of information systems security standards; development of competency models; preparation of manufacturing systems design documentation; and delivery of training programs.

[Business and management consultancy](#)

2014-2019 Expert/Adviser
Patronatul Investitorilor Autohtoni (Romanian National Association of Domestic Investors) – www.piarom.ro, and Confederația Națională a Patronatului Român (National Confederation of Romanian Employers) – www.cnpr.ro

Preparation of macro- and microeconomic research and analyses, as well as studies on the impact of legislative changes on the business environment; coordination of teams responsible for the preparation of annual studies (covering the period 2015–2019) on the structure and dynamics of the workforce in Romania's main employing industries; representation of the Romanian National Association of Domestic Investors in various committees and commissions established at national level (e.g., the Monitoring Committee of the Operational Programme Competitiveness for the period 2014–2019).

[Employers' organizations](#)

2007-2010 Associate & Consultant
Management Romconsulting S.R.L., București

Participation, as a member of the consulting team, in the implementation of business and management consultancy projects, including analyses of managerial performance at company level in the public utilities sector, as well as the preparation of feasibility and opportunity studies for central and local public administration authorities.

[Business and management consultancy](#)

2004-2005 Expert, Information Technology and Operators' Training Department
Autoritatea Națională de Reglementare pentru Serviciile Publice de Gospodărie Comunală (National Regulatory Authority for Community Public Utility Services – ANRSC), www.anrsc.ro

Member of the implementation team for the national information system designed for the reporting and analysis of data related to the public utilities services sector.

[Public administration](#)

EDUCATION AND TRAINING
2002-2008 PhD in Economics

EQF Level 8

Bucharest University of Economic Studies, Bucharest, Romania; Doctoral School; Field of study: Management.

- Doctoral thesis title: "Improving Group Decision-Making Efficiency through the Enhancement of Information Management." Main fields of study: information management, decision-making methods and techniques, participative management, knowledge management, decision support systems.

- 2001-2002** **Master' Degree**

 - Bucharest University of Economic Studies, Bucharest, Romania; Master's program "Business Administration", specialization "Project Management".

EQF Level 7
- 1997-2001** **Bachelor's Degree**

 - Bucharest University of Economic Studies, Bucharest, Romania; Faculty of Management, specialization "Business Management"

EQF Level 6
- 1993-1997** **High school diploma**

 - "Tudor Vianu" National College of Informatics, Bucharest, Romania.

EQF Level 4

PERSONAL SKILLS

Mother tongue(s) Romanian

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	B1	B1	B1
French	B2	B2	A2	A2	A2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills Communication skills and competencies, developed and/or acquired both through 25 years of experience in higher education teaching and through professional interaction with suppliers, clients, partners, and funding bodies, within consultancy projects implemented in the private sector.

Organisational / managerial skills Practical competencies and knowledge, acquired in the field of general organization and management of business entities (organizational process modeling, human resources and financial management, fiscal regulations, etc.), as well as in project team organization (project portfolio management, activity planning, budgeting, monitoring, and control/evaluation), as a result of coordinating more than 120 business consultancy or research and development projects.

Digital competence Coordination of software development projects, information systems analysis and design, information systems auditing, implementation of information security management systems (ISO 27001, NIS legislation, etc.), database management systems, graphic design and web editing solutions, statistical analysis software applications or dedicated decision support modules, project management software applications (MS Project, Primavera, etc.), and BPM applications (Signavio, Visio, ARIS, Bonita Studio, etc.). Certified computer operator and assistant programmer, obtained upon graduation from the "Tudor Vianu" National College of Informatics, Bucharest.

Driving licence B